PRESS RELEASE

Royal Boskalis Westminster N.V.
PO Box 43
3350 AA Papendrecht
The Netherlands

Papendrecht
13 March 2014

Boskalis posts record net profit of EUR 366 million

HIGHLIGHTS OF 2013

- **Record revenue of EUR 3.5 billion**
- **Record net profit of EUR 366 million**
- **EBITDA of EUR 800 million**
- **Order book at EUR 4.0 billion**
- **Proposed unchanged dividend of EUR 1.24 per share**

OUTLOOK

- **Stable market conditions in 2014**
- **Updated Business Plan 2014-2016**
- **Share buyback program for 2014-2016: 10 million shares**

Royal Boskalis Westminster N.V. (Boskalis) achieved revenue of EUR 3.5 billion in 2013 (2012: EUR 3.1 billion). Net profit rose sharply to EUR 366 million (2012: EUR 249 million), partly due to a number of extraordinary items amounting to EUR 97 million post tax. Boskalis intends to distribute a dividend of EUR 1.24 per share and intends to start a three-year share buyback program.

EBITDA also reached a record high level of EUR 800 million (2012: EUR 567 million) and EBIT was EUR 466 million (2012: EUR 336 million). The contribution to the result from Dredging increased, partly due to substantial results on the financial settlement of projects completed at an earlier date, the sale of equipment and the settlement of an insurance claim. Offshore Energy's contribution to the result rose sharply, in part explained by the contribution from the Dockwise activities acquired at the start of 2013. The contribution to the result from Inland Infra fell, partly due to the sale of the 40% stake in Archirodon as well as integration and reorganization expenses. Towage & Salvage had a good year.

The order book declined slightly to EUR 4,005 million (end-2012: EUR 4,106 million). The acquisition of Dockwise and the sale of the 40% stake in Archirodon on balance had a neutral effect on the size of the order book.

Peter Berdowski, CEO Boskalis:
"Last year was another turbulent year – both in the market and for our company. A year in which we acquired Dockwise and took another major step in expanding the company. It was also an excellent year from a financial perspective, with the company breaking many of its records.

In order to focus the group and set priorities we have prepared an updated business plan, the key points of which are presented in the 2013 Annual Report. This plan lays the foundation for the further development of Boskalis.

FOR FURTHER INFORMATION

Investor relations:
Martijn L.D. Schuttevâer
ir@boskalis.com

Press:
Arno Schikker
press@boskalis.com

T +31 78 6969310

The Business Plan provides for further targeted expansion of the offshore energy activities in the area of Transport, Logistics & Installation by means of selective investments in equipment and the organization. We expect capital expenditure of around EUR 800 million in the next three years, roughly in line with the level of depreciation.
At the beginning of 2013 we issued just under ten million new shares as a capital buffer for the acquisition of Dockwise. In view of our sound balance sheet and projected cash flow we plan to start a share buyback program for ten million shares in the period 2014-2016."

Market developments
The markets in which Boskalis operates are driven by growth in global trade, energy consumption and the world's population, as well as by the effects of climate change. Recent research has confirmed that these trends will continue in the longer term despite regional economic stagnation.

In the short term we are assisted by the growing demand for deep sea ports with the ability to cater to the new generation of bulk carriers and container ships, as well as by the increasing shift towards (complex) offshore locations for oil and gas extraction.

Boskalis expects market conditions for its Dredging and Towage activities to be stable in the next three years, with scope for growth mainly seen for Offshore Energy in the area of Transport, Logistics & Installation. There are clear opportunities here for Boskalis with its combination of assets and expertise following the acquisitions of SMIT and Dockwise. Boskalis can further strengthen its position in this segment through targeted investments in ships or through acquisitions, for example the recent takeover of Fairmount with its leading position in the global market for oceangoing tugs.

Outlook
Current information suggests that no major changes are to be expected in the market environment compared to 2013. At Dredging and Offshore Energy we once again expect healthy fleet utilization levels in the first half of the year. After a strong 2013 for Dredging the absence of comparable extraordinary effects will result in a lower operating margin in 2014. The outlook for Offshore Energy, Inland Infra and Towage & Salvage is stable compared to 2013.

The project-based nature of a significant part of our activities tends to make it difficult to give a specific quantitative forecast for the full-year result early on in the year. In light of this we are currently unable to provide quantitative guidance with regard to the 2014 full-year result.

Boskalis has a very sound financial position. Maintaining a healthy balance sheet is an important principle underlying the business plan for the 2014-2016 period, whereby we aim for a net debt: EBITDA ratio in a range of 1 to 1.5 times. Total capital expenditure for the renewal and strengthening of the fleet is projected at around EUR 800 million in the next three years, of which around EUR 300 million in 2014. This amount is in line with the level of depreciation and excludes of any possible acquisitions.

The business plan is based on current expectations with regard to global developments in the market segments that are relevant to us, in particular the Offshore Energy market. Based on these plans we expect to realize a return on equity of approximately 12% in the coming years.

Within this framework and based on these principles Boskalis intends to launch a share buyback program for 10 million shares. The program will be executed in the period 2014-2016, subject to the development of results and maintaining the desired balance sheet ratios. The repurchasing of shares is also subject to annual approval by the General Meeting of Shareholders.

Boskalis
Dredging & Marine Experts

Dividend policy and dividend proposal
The main principle underlying the Boskalis dividend policy is to distribute 40% to 50% of the net profit from ordinary operations as dividend, with Boskalis aiming to achieve a stable development of the dividend for the longer term. The choice of dividend form (in cash and/or entirely or partly in shares) takes into account the company's desired balance sheet structure as well as the interests and wishes of the shareholders. In light of this, Boskalis will propose to the General Meeting of Shareholders to be held on 13 May 2014 that the dividend be kept at the 2012 level of EUR 1.24 per share and distributed in the form of ordinary shares, unless the shareholder opts to receive a cash dividend. The dividend will be payable from 11 June 2014.

KEY FIGURES	**2013**	**2012**
(in millions of EUR)		
Revenue	**3,539**	3,081
EBITDA	**800**	567
Operating profit	**466**	336
Result of associated companies	**20.2**	0.3
Net profit	**366**	249
Dividend per share (in EUR)	**1.24**	1.24
	31-12-2013	**31-12-2012**
Order book	**4,005**	4,106

Live audio webcast
The Board of Management of Royal Boskalis Westminster N.V. will comment on the 2013 full-year results and the 2014-2016 Corporate Business Plan at the analyst meeting (11.30 am - 1.30 pm CET) on 13 March 2014. This meeting can be followed by means of a live audio webcast (Dutch spoken with a simultaneous translation), details of which can be found on the homepage (www.boskalis.com).

Publication of Annual Report
Royal Boskalis Westminster N.V. will publish both its 2013 Annual Report and its 2013 Corporate Social Responsibility (CSR) report today. These reports are being released in the course of the day on 13 March in both Dutch and English through www.boskalis.com. The 2013 Annual Report also provides further details of the new Corporate Business Plan for the period 2014-2016.

Audit
The 2013 Annual Report has been audited by KPMG and issued with an unqualified independent auditor's report. As agreed under the settlement reached between KPMG and the Dutch Public Prosecutor's Office at the end of 2013, KPMG has confirmed on issuing the unqualified independent auditor's report that its internal dossier review into previous years at Boskalis has been concluded. The investigation outcome did not reveal any findings.
2013 is the last year for which the audit has been performed by KPMG. As part of the mandatory rotation of audit firms it will be proposed to the General Meeting of Shareholders that EY be appointed as the company's auditor with effect from the 2014 financial year.

FINANCIAL AGENDA	2014
13 March	Publication of 2013 annual figures and Annual Report 2013
13 May	Trading update on first quarter 2014
13 May	General Meeting of Shareholders
15 May	Ex-dividend date
19 May	Record date for dividend entitlement (after market close)
2 June	Final date for stating preference for dividend in cash or shares
5 June	Determination and publication of conversion rate for stock dividend based on the volume-weighted average share price on 3, 4 and 5 June (after market close)
11 June	Dividend payment and delivery of shares
14 Augustus	Publication of 2014 half-year results
14 November	Trading update on third quarter 2014

This is an English translation of the Dutch press release. In the event of any disparity between the Dutch original and this translation, the Dutch text will prevail.

Royal Boskalis Westminster N.V. is a leading global services provider operating in the dredging, maritime infrastructure and maritime services sectors. The company provides creative and innovative all-round solutions to infrastructural challenges in the maritime, coastal and delta regions of the world with the construction and maintenance of ports and waterways, land reclamation, coastal defense and riverbank protection. In addition, Boskalis offers a wide variety of marine services and contracting for the offshore energy sector including subsea, heavy transport, lifting and installation (through Boskalis Offshore and Dockwise) and towage and salvage (through SMIT). It also has a strategic partnership in terminal services (Smit Lamnalco). With a versatile fleet of 1,000 units Boskalis operates in around 75 countries across six continents. Including its share in partnerships, Boskalis has 11,000 employees.

This press release can also be found on our website www.boskalis.com.

OPERATIONAL AND FINANCIAL DEVELOPMENTS

In early 2013 Boskalis successfully completed the acquisition of Dockwise by means of a public offer and subsequent squeeze-out procedure for all shares not already tendered under the offer. The Dockwise results for the first quarter have been recognized as result from associated companies based on a pro rata stake, with the results being fully consolidated as from the second quarter and reported under the Offshore Energy segment.

At the beginning of the third quarter the 40% stake in Archirodon was sold. These activities, which were previously reported under the Inland Infra segment, are no longer included in the consolidated figures as from the third quarter. The transaction resulted in a book gain of EUR 50.9 million, which has been recognized under the Holding and Eliminations segment.

Revenue

During the past year revenue rose by 15% to EUR 3.54 billion (2012: EUR 3.08 billion). Adjusted for the acquisition of Dockwise and the sale of the stake in Archirodon revenue rose by 8%.

Revenue was stable at the Dredging, Towage & Salvage and Inland Infra (adjusted for the sale of Archirodon) segments. The Offshore Energy segment saw a sharp rise in revenue, even adjusted for the addition of Dockwise, with the growth being broadly spread across the various activities in this segment.

BY SEGMENT	**2013**	**2012**
(in millions of EUR)		
Dredging	**1,269**	1,290
Offshore Energy	**1,084**	481
Inland Infra	**667**	777
Towage & Salvage	**531**	533
Revenue eliminations	**-12**	-
Total	**3,539**	3,081

BY GEOGRAPHIC AREA	**2013**	**2012**
(in millions of EUR)		
Netherlands	**670**	763
Rest of Europe	**691**	570
Australia / Asia	**783**	484
Middle East	**337**	341
Africa	**436**	428
Central, North and South America	**622**	495
Total	**3,539**	3,081

Result
The operating result including the result of associated companies and before interest, taxes, depreciation, amortization and impairments (EBITDA) was EUR 800.1 million (2012: EUR 567.1 million). The contribution by Dockwise was EUR 145.6 million, including a EUR 18.5 million effect from the Purchase Price Allocation (PPA).

The operating profit (EBIT) was EUR 465.9 million in 2013 (2012: EUR 335.8 million). The contribution from Dockwise to the operating profit, including a EUR 0.6 million effect from the PPA, was EUR 55.6 million.

The Dredging segment realized a higher result, with the result for the year under review once again being influenced by substantial results from the financial settlement of projects whose technical completion took place earlier. In addition there were substantial results from the sale of equipment and the settlement of an equipment-related insurance claim.

Offshore Energy reported an operating result of EUR 149.5 million. Even adjusted for the contribution from Dockwise, the result in this segment rose significantly to EUR 94.0 million.

The results in the Inland Infra segment, adjusted for the sale of Archirodon, were lower, partly related to a provision for integration and reorganization costs taken in early 2013. Towage & Salvage had a good year with an increase in operating profit.

RESULT BY SEGMENT	**2013**	**2012**
(in millions of EUR)		
Dredging	**249.5**	200.6
Offshore Energy	**149.5**	60.3
Inland Infra	**8.3**	38.1
Towage & Salvage	**83.4**	74.0
Non-allocated group costs	**-24.8**	-37.2
Total	**465.9**	335.8

Net profit
The operating profit (EBIT) was EUR 465.9 million. Net of financing expenses of, on balance, EUR 55.2 million and EUR 20.2 million in results from associated companies, profit before taxation came to EUR 430.9 million. Net profit attributable to shareholders amounted to EUR 365.7 million (2012: EUR 249.1 million).

The result includes a number of exceptional items: a book gain of EUR 50.9 million on the sale of the 40% stake in Archirodon; a pre-tax book gain of EUR 17.8 million on the sale of the cutter the Ursa; a positive result of EUR 13.9 million pretax from the settlement of an equipment-related insurance claim; and a non-cash revaluation gain of EUR 22.7 million in relation to the equity stake held in Dockwise immediately prior to the offer being declared unconditional. On balance the impact of these items on net profit was EUR 97.4 million.

Order book
In 2013 Boskalis acquired, on balance, EUR 3,230 million worth of new contracts. At the end of the year the order book stood at EUR 4,005 million (end-2012: EUR 4,106 million).
The contracts held by Dockwise at the time of its inclusion in the consolidated figures were valued and added to the order book for an amount of EUR 496 million. Archirodon's share in the order book at the time of its sale was EUR 509 million.

ORDER BOOK	**31-12-2013**	**31-12-2012**
(in millions of EUR)		
Dredging	**1,094**	1,143*
Offshore Energy	**1,338**	820
Inland Infra	**923**	1,533*
Towage & Salvage	**650**	610
Total	**4,005**	4,106

* As from the beginning of 2013 the projects on and around the Dutch inland waterways are recognized under Inland Infra. The comparative figures have been adjusted accordingly.

Dredging

Construction, maintenance and deepening of ports and waterways, land reclamation, coastal defense, underwater rock fragmentation and the extraction of minerals using dredging techniques.

	2013	2012
(in millions of EUR)		
Revenue	**1,269**	1,290
EBITDA	**336.0**	286.0
Operating result	**249.5**	200.6
Order book	**1,094**	1,143

Revenue

Revenue in the Dredging segment totaled EUR 1,269 million (2012: EUR 1,290 million).

REVENUE BY MARKETS	2013	2012
(in millions of EUR)		
European home markets	**330**	468
Non-European home markets	**69**	143
International project market	**870**	679
Total	**1,269**	1,290

European home markets

Revenue in the European home markets (the Netherlands, Germany, United Kingdom, Nordic countries) fell to EUR 330 million (2012: EUR 468 million). The decline was mainly attributable to the lower activity level in the Netherlands as a result of the conclusion of work on the Maasvlakte 2 project and a smaller volume of coastal defense projects. The construction of Maasvlakte 2 was technically completed in 2013 and Boskalis will be responsible for maintaining the seawall for the next 10 years. In the other European home markets work took place on a large number of maintenance projects for ports and waterways. Germany and Sweden had a busy year with maintenance and other projects. In Germany Boskalis Hirdes once again performed a large volume of munitions clearance work to facilitate the construction of offshore wind farms. These projects involved combining the expertise of Boskalis Hirdes with that of Boskalis Offshore's Subsea Services.

Non-European home markets

Revenue in the home markets outside Europe (Nigeria and Mexico) fell to EUR 69,3 million (2012: EUR 143 million). Both countries experienced a decline in activity levels due to the conclusion of a number of substantial projects. While the prospects for further growth in Nigeria remain good, decision-making processes at oil and gas companies with regard to major investments are slow to proceed.

International project market

Revenue from the international project market rose compared to last year to EUR 870 million (2012: EUR 679 million). Following the technical completion of the substantial Gorgon project in Western Australia revenue is mainly being generated on a large number of smaller projects. The regions of Africa, Asia, the Middle East and India in particular demonstrated strong revenue growth. Last year Boskalis was active on projects in countries including Kenya (port of Mombasa), Morocco (port of Tangiers), Benin (coastal defense at Cotonou), India (port of Mumbai) and Iraq, as well as on various projects in Southeast Asia and Australia. In Central and South America work was carried out on projects including Superporto do Açu (Brazil) and Lelydorp I (Suriname).

Fleet developments
Utilization of the hopper fleet was strong at 44 weeks (2012: 41 weeks). The utilization rate for the cutter fleet on the other hand was low at 16 weeks (2012: 25 weeks). The cutter Ursa was sold at the beginning of the year and the limited volume of cutter work in the market resulted in low utilization levels for the rest of the fleet. In the fourth quarter an order was placed for the construction of a mega cutter. The value of this replacement investment, which will be completed in 2017, is approximately EUR 170 million.

Segment result
EBITDA in the Dredging segment totaled EUR 336.0 million with an operating result of EUR 249.5 million (2012: EUR 286.0 million and EUR 200.6 million, respectively). This result includes a EUR 17.8 million book gain on the sale of the Ursa and a EUR 13.9 million result from the settlement of an equipment-related insurance claim relating to damage sustained in 2007. In addition to the usual project results, which included good results on a number of larger projects nearing completion, there were considerable results from the financial settlement of projects whose technical completion took place earlier. Depreciation was higher than in the previous financial year due to a EUR 9.0 million impairment charge on cutter equipment.

Order book
On balance EUR 1,212 million of new work was acquired in the course of 2013. In addition to a large number of relatively small maintenance projects for ports and waterways, several other noteworthy contracts were won. These included land reclamation projects in Vietnam and South Korea as well as contracts for the maintenance of the shipping fairways in the port of Melbourne, Australia and on the Elbe River in northern Germany over the next few years. Work will be undertaken to deepen access channels in Qatar and the UK port of Southampton. In St. Petersburg, Russia a project was contracted for the expansion of the port, and just before the end of the year Boskalis was awarded the contract for the reinforcement of the Hondsbossche and Pettemer Sea Defense in the Dutch province of Noord-Holland.

ORDER BOOK BY MARKET	**31-12-2013**	**31-12-2012**
(in millions of EUR)		
European home markets	**440**	238
Non-European home markets	**22**	51
International project market	**632**	854
Total	**1,094**	1,143

The value of the order book at the end of 2013 was EUR 1,094 million (end-2012: EUR 1,143 million).

Offshore Energy

Offshore dredging and rock dumping projects, heavy transport, lift and installation work, diving and ROV services in support of the development, construction, maintenance and dismantling of oil and LNG import/export facilities, offshore platforms, pipelines and cables and offshore wind turbine farms.

	2013	2012
(in millions of EUR)		
Revenue	**1,084**	481
EBITDA	**282.8**	95.4
Operating result	**149.5**	60.3
Order book	**1,338**	820

The revenue and results of Dockwise are fully consolidated from the second quarter of 2013.

Revenue

Revenue in the Offshore Energy segment rose to EUR 1,084 million, with Dockwise contributing EUR 332 million to this figure. Excluding this consolidation effect, revenue was EUR 752 million (2012: EUR 481 million).

Both Subsea Contracting and Marine Contracting had a good and busy year. Subsea Contracting performed various offshore dredging and cable work projects in addition to rock dumping work to protect pipelines. The second half of the year saw the commencement of work on the Ichthys offshore project in Australia as well as the start of preparatory work in connection with the Malampaya transport and installation project in the Philippines. Installation work for the West of Duddon Sands offshore wind farm project in the Irish Sea was successfully completed, as well as the OSX3 FPSO installation project in Brazil. At Marine Services capacity utilization of the transport equipment was lower in 2013, while capacity utilization of the floating sheerlegs was good, with projects in Southeast Asia, Brazil, Turkey and Germany. After a quiet first half year Subsea Services achieved good operating results in the second half year.

Dockwise can look back on a good year, with a strong fleet utilization level amid competitive market conditions. While the market for short-term Heavy Marine Transport activities started out weak in early 2013, demand picked up in the course of the second quarter and it was positively busy during the remainder of the year. Demand for the longer-term focused activities of the Heavy Marine Transport, Transport & Installation and Logistical Management segments arises mainly from projects with a multi year planning horizon. The market prospects for this type of project are good, mainly in light of expected deep-sea oil and gas projects in Norway, Western Australia, the Gulf of Mexico and West Africa. The year under review saw a great deal of work carried out on the Gorgon project (Australia) as well as the installation of the Gumusut platform (Malaysia) and the successful completion of the logistical management project, using Floating Super Pallets, for Bechtel (Australia). The Dockwise Vanguard, the flagship brought into service at the beginning of 2013, had a successful and busy first year. After the delivery of the world's biggest semi-submersible offshore platform in the Gulf of Mexico, the vessel was used as a floating dry dock for a damaged oil rig in Malta and to transport a large platform from Brazil to Indonesia before embarking on the transportation of an integrated lower hull from Singapore to Brazil round the turn of the year.

Fleet developments
In 2013 the AHT (Anchor Handling Tug) the Smit Komodo was modified and taken into service as a DSV (Diving Support Vessel). In addition construction work was completed on the two N class vessels, which were brought into service in early 2014 and immediately deployed on projects. The Ndeavor was completed as a multifunctional rock-dumping, fallpipe and dredging vessel and has been deployed on the Malampaya project in the Philippines. The second N class vessel, the Ndurance, was finished as a 5,000 MT cable-laying ship and deployed into VSMC, the 50/50 joint venture with VolkerWessels. The Ndurance was immediately deployed on a cable-laying project in Indonesia and successfully installed two cables in record time under challenging circumstances.

Utilization of the Dockwise fleet was 83% from the second quarter. As well as the Dockwise Vanguard being taken into service in the year under review, construction work commenced on the White Marlin. The keel was laid in China on 23 May and this type I vessel is expected to be completed by the end of 2014.

Segment result
EBITDA for the Offshore Energy segment was EUR 282.8 million with an operating result of EUR 149.5 million (2012: EUR 95.4 million and EUR 60.3 million, respectively).

Dockwise contributed EUR 145.6 million to EBITDA including a EUR 18.5 million effect from the Purchase Price Allocation (PPA). The contribution from Dockwise to the operating result was EUR 55.6 million, including a limited PPA effect of EUR 0.6 million.

Order book
At the end of the year the order book stood at EUR 1,338 million (end-2012 EUR 820 million). EUR 687 million of this related to Dockwise projects.

The value of the contracts held by Dockwise at the time of its inclusion in the consolidated figures at the end of March was EUR 496 million.

On balance EUR 1,107 million of new work was acquired within the segment in the course of the year under review. EUR 523 million of this related to new orders for Dockwise.

Dockwise contracted a number of noteworthy projects. The Dockwise Vanguard won various contracts, including the dry-docking of a damaged oil rig, the transportation of an FPSO (Floating Production, Storage and Offloading) in 2016, and the contract to transport the Concordia, scheduled for mid-2014. At the end of the year under review Dockwise was awarded a contract by Bechtel worth a record USD 275 million. The contract concerns the logistical management and transportation of over 100 modules for the Wheatstone LNG project in Western Australia. These modules will be transported from China and Malaysia to Australia over period of two years using a combination of Dockwise and Boskalis equipment.

Inland Infra

Riverbank protection and construction of roads and railroads, bridges, dams, overpasses and terminals including earthmoving, soil improvement and remediation.

	2013	2012
(in millions of EUR)		
Revenue	**667**	777
EBITDA	**38.7**	78.8
Operating result	**8.3**	38.1
Order book	**923**	1,533

At the beginning of July 2013 Boskalis sold its 40% stake in Archirodon for USD 190 million. As a result Archirodon is no longer included in the consolidated figures as from 1 July 2013. The divestment resulted in a book gain of EUR 50.9 million, which has been recognized under 'Other income and expenses' in the Holding and Eliminations segment.

Revenue

Revenue in the Inland Infra segment was EUR 667 million (2012: EUR 777 million). The decline is largely attributable to the sale of the 40% stake in Archirodon. Excluding Archirodon revenue was EUR 499 million (2012: EUR 511 million).

Segment result

EBITDA and operating result in the Inland Infra segment were EUR 38.7 million and EUR 8.3 million, respectively (2012: EUR 78.8 million and EUR 38.1 million, respectively). Archirodon's share in the operating result was EUR 9.7 million (2012: EUR 28.6 million). Results in the Netherlands were under pressure, mainly as a result of the extremely competitive market conditions in the Dutch market for infrastructure projects. The integration of MNO Vervat into Boskalis Nederland was started at the beginning of the year under review, with implementation subsequently being accelerated in light of the worsening market conditions. The integration will be completed in the course of 2014. In connection with this, substantial integration and restructuring charges were taken during the year.

Order book

At the end of the year the Inland Infra order book stood at EUR 923 million. Excluding our 40% share of the Archirodon order book the order book was worth EUR 954 million at the end of 2012 (including Archirodon: EUR 1,533 million).

Boskalis
Dredging & Marine Experts

Towage & Salvage

Towage: *towage services and berthing and unberthing of oceangoing vessels in ports and at offshore terminals, management and maintenance both above and below the surface of onshore and offshore oil and gas terminals and associated maritime and management services.*

Salvage: *providing assistance to vessels in distress, wreck clearance, environmental care services and advice.*

	2013	2012
(in millions of EUR)		
Revenue	**531**	533
EBITDA	**145.5**	142.0
Operating result	**83.4**	74.0
Order book	**650**	610

Revenue
Revenue in the Towage & Salvage segment was EUR 531 million in 2013 (2012: EUR 533 million).

Boskalis provides towage services in the port of Rotterdam and in countries including Belgium, Brazil, Panama, Canada and Singapore. In early October the harbour towage activities in Gladstone (Australia) were transferred to Smit Lamnalco. The elimination of these activities as well as currency translation effects contributed towards a slight decline in the revenue of the harbour towage activities compared to 2012.

Boskalis is also active, mainly through its 50% stake in Smit Lamnalco, in providing towage and additional services in connection with offshore terminals, often under long-term contracts. The addition of the activities in Gladstone, Australia, as well as a good revenue contribution from contracts in Russia and Iraq enabled Smit Lamnalco to realize a rise in revenue.

Salvage had a busy first half of the year followed by a somewhat quieter second half. Noteworthy projects, which were all completed successfully, included the refloating of the Kulluk Arctic drilling rig in Alaska, the salvage operation involving the broken container ship the MOL Comfort in the Arabian Sea, the removal of oil from a jack-up rig in Angola and from a cape size bulker off the coast of South Africa and the wreck clearance of a capsized jack-up rig in Brazil.

Segment result
The operating result, including the proportionate consolidation of associates, was EUR 83.4 million (2012: EUR 74.0 million).

Order book
The order book grew to EUR 650 million (end-2012: EUR 610 million) and contains solely terminal contracts.

In February 2014 Boskalis won the contract for the removal of a damaged jack-up rig from the seabed off the coast of Angola. In the same month Boskalis was notified of the intention to award it the contract for the removal of the wreck of the car carrier Baltic Ace which sank in the North Sea. Equipment belonging to various Boskalis business units, including Dockwise, will be deployed on the salvage operation.

Holding and Eliminations

Non-allocated head office activities

	2013	2012
(in millions of EUR)		
Revenue eliminations	**-11.9**	-
Operating result	**-24.8**	-37,2

Segment result

The operating result includes the usual non-allocated head office costs, as well as various non-allocated (exceptional) income and expenses. A book gain of EUR 50.9 million has been recognized in the operating result, arising from the sale of the 40% stake in Archirodon. Upon the acquisition of SMIT in 2010 a value was assigned to the SMIT trade name. Following the merging of the former SMIT Subsea, Transport and Heavy Lift activities with those of Boskalis Offshore in the Boskalis Offshore Energy division the SMIT trade name is (virtually) no longer in use for these activities. This resulted in a EUR 16.4 million impairment charge in relation to the SMIT trade name. Costs associated with the acquisition and integration of Dockwise amounting to EUR 8.2 million, have also been recognized in the operating result.

Boskalis
Dredging & Marine Experts

OTHER FINANCIAL INFORMATION

Depreciation, amortization and impairments totaled EUR 334 million (2012: EUR 231 million). EUR 90 million of the increase compared to 2012 was due to the consolidation of Dockwise (including PPA effects), EUR 22.1 million for impairment charges on intangible assets (2012: nil) and EUR 17.3 million for impairment charges on property, plant and equipment (2012: EUR 4.1 million).

The result from associated companies was EUR 20.2 million (2012: EUR 0.3 million) and mainly concerned Dockwise. The result includes a gain of EUR 22.7 million relating to the revaluation of the stake in Dockwise held directly prior to the offer being declared unconditional. This revaluation result concerns the difference between the valuation of the stake based on the offer price and the valuation based on the purchase price. The result from associated companies also includes the share in the Dockwise result for the first quarter of the year under review based on an average stake of 39.1%. This result was a negative EUR 3.7 million due to one-off costs recognized by Dockwise associated with the acquisition.

The tax burden increased during the year under review to EUR 64.4 million (2012: EUR 49.5 million). The effective tax rate fell to 15.0% (2012: 16.4%). The results from the activities of Dockwise are largely taxed at a low rate under a special tax regime (tonnage tax). Moreover the book gain on the sale of the stake in Archirodon and the result from associated companies are tax-exempt.

Capital expenditure and balance sheet

During the reporting year a total of EUR 296 million was invested in property, plant and equipment. Important investments in the Dredging segment concerned reconstruction work on the mega hopper Fairway and the construction of three 4,500 m^3 hoppers to replace smaller hoppers already taken or scheduled to be taken out of service. The Causeway (the first of the 4,500 m^3 hoppers) was brought into service in the third quarter and the Fairway is expected to enter service in March 2014.
At the end of the reporting year construction work started on a new mega cutter with total installed capacity of 23,700 kW. Investments in the Offshore Energy segment included the Ndurance and Ndeavor (new multifunctional cable laying/offshore services vessels), the Asian Hercules III (5,000 MT floating sheerlegs in the Asian Lift JV) and the White Marlin (Dockwise type I transport vessel). Delivery of the Ndurance and Ndeavor took place in the fourth quarter. Delivery of the White Marlin is expected in late 2014 with the new mega cutter following in 2017.

Towage & Salvage made various smaller investments during the year, for example in six new tugs for SMIT Brasil of which two were brought into service.

Capital expenditure commitments as at 31 December 2013, including Dockwise, were higher at EUR 324 million (end-2012: EUR 126 million), mainly as a result of the commitments in relation to the mega cutter.

Cash flow amounted to EUR 701 million (2012: EUR 483 million). The cash position at the end of the reporting year was EUR 411 million, of which EUR 29.7 million related to group companies which have been recognized under ‘Assets held for sale’ in connection with their intended transfer to the new joint ventures to be created with SAAM. The solvency ratio rose to 44.3% (end-2012: 39.2%).

The net debt position rose compared to the end of 2012 as a result of the acquisition of Dockwise. On that occasion a three-year loan of USD 525 million was taken out, EUR 290 million was drawn under a five-year revolving credit facility (EUR 500 million) and a USD 525 million bridging loan was taken out. The bridging loan was fully repaid at the beginning of the third quarter from the proceeds of a USD 325 million US Private Placement (USPP), USD 190 million in proceeds from the sale of the stake in Archirodon and existing cash resources.

The remaining interest-bearing debt totaled EUR 1,254 million at the end of the year under review, with EUR 59 million of this recognized under 'Assets held for sale'. The net debt position stood at EUR 845 million. At the end of the first half year interest-bearing debt still totaled EUR 1,745 million and the net debt position stood at EUR 1,376 million. The majority of the debt position consists of long-term USPP loans and drawings on the three-and five-year syndicated bank facility taken out as part of the Dockwise acquisition financing package. Boskalis must comply with various covenants as agreed with the syndicate of banks and the USPP investors. These agreements were comfortably met as at the end of the financial year. The main covenants relate to the net debt : EBITDA ratio, with a limit of 3, and the EBITDA/net interest ratio, with a minimum of 4. At year-end the net debt : EBITDA ratio stood at 1.1 and the EBITDA : net interest ratio at 11.8.

OTHER DEVELOPMENTS

New Corporate Business Plan
In early 2014 Boskalis formulated the Corporate Business Plan for 2014-2016. The updated strategy (*Focus, Expand & Strengthen*) follows on logically from the completed 2011-2013 planning period and the successful acquisition of Dockwise and the ongoing integration process. Further details of the 2014-2016 Corporate Business Plan can be found in the 2013 Annual Report.

VSMC
At the end of November Boskalis and Royal Volker Wessels Stevin N.V. combined their forces in the field of offshore cable installation by establishing a 50/50 joint venture named VSMC. VSMC will have two cable-laying vessels at its disposal, VolkerWessels' Stemat Spirit and Boskalis' Ndurance.

Gladstone Harbour Towage
In mid-October Boskalis sold its Australian harbour towage activities to its strategic partner Smit Lamnalco for a cash consideration of USD 55 million. Shipping activity in the port of Gladstone is primarily related to commodity exports and several LNG terminals are also currently under construction here. The nature of these activities means they are a good fit with Smit Lamnalco's focus on the oil and gas sector. In addition these activities complement the existing LNG terminal activities of Smit Lamnalco in Papua New Guinea.

Dockwise Yacht Transport
In mid-October Boskalis sold the activities of Dockwise Yacht Transport B.V. (DYT) to Sevenstar Yacht Transport B.V. DYT's core business is the transatlantic migration of luxury yachts between Florida, the Caribbean and the Mediterranean. These activities have no strategic value for Boskalis and are not consistent with the group's existing core business. Boskalis sold the DYT activities, mainly consisting of two dedicated semi-submersible yacht transport vessels (the Super Servant 4 and the Yacht Express), for a sum of USD 40 million.

SAAM
On 11 September 2013 Boskalis signed an agreement with Sudamericana Agencias Aéreas y Marítimas S.A. (SAAM) to merge the harbour towage operations of SMIT and SAAM in Canada/Central America and Brazil. It is expected that the combined entity will be established in mid-2014, by means of two separate joint ventures once the required approval from parties including regulators and local financiers has been obtained.
In view of the proposed cooperation with SAAM, the assets and liabilities to be transferred, including EUR 59.2 million in interest-bearing debt and EUR 29.7 million in cash reserves, have been classified as 'Assets held for sale' in the balance sheet as at year-end.

Fairmount

After the balance sheet date, on 3 March 2014, Boskalis reached an agreement to acquire Fairmount, a leading global provider of ocean towage services that operates a fleet of five 205 tonne bollard pull Anchor Handling Tugs (AHTs). The addition of these ships represents a further strengthening of Boskalis' market position in both offshore energy and salvage. The use of ocean-going tugs for long-distance wet towage is complementary to Boskalis' current dry heavy transport offering. The AHTs can also be deployed on offshore projects, thus expanding Boskalis' current transport and installation offering, and are also suitable for deployment on salvage projects.

Boskalis
Dredging & Marine Experts

APPENDIX: FINANCIAL STATEMENTS

Consolidated income statement

(in thousands of EUR)	**2013**	2012 REVISED*)
OPERATING INCOME		
Revenue	**3,538,718**	3,080,862
Other income	**96,385**	14,460
	3,635,103	3,095,322
OPERATING EXPENSES		
Raw materials, consumables, services and subcontracted work	**-2,253,844**	-1,947,497
Personnel expenses	**-576,483**	-580,758
Other expenses	**-4,678**	-
Depreciation, amortization and impairment losses	**-334,174**	-231,310
	-3,169,179	-2,759,565
OPERATING RESULT	**465,924**	335,757
FINANCE INCOME AND COSTS		
Finance income	**19,919**	14,968
Finance costs	**-75,139**	-49,448
	-55,220	-34,480
Revaluation of stake in associated company prior to business combination	**22,716**	-
Share in result of associated companies (after taxation)	**-2,502**	252
PROFIT BEFORE TAXATION	**430,918**	301,529
Income tax expense	**-64,444**	-49,502
NET GROUP PROFIT	**366,474**	252,027
NET GROUP PROFIT ATTRIBUTABLE TO:		
Shareholders	**365,691**	249,093
Non-controlling interests	**783**	2,934
	366,474	252,027
Average number of shares	**118,445,238**	105,644,024
Earnings per share	**EUR 3.09**	EUR 2.36
Diluted earnings per share	**EUR 3.09**	EUR 2.36

* Previous year figures are adjusted for changes in employee benefits reporting.

Consolidated statement of recognized and unrecognized income and expenses

(in thousands of EUR)	2013	2012 REVISED*)
NET GROUP PROFIT FOR THE REPORTING PERIOD	**366,474**	252,027
ITEMS THAT WILL NEVER BE RECLASSIFIED TO PROFIT OR LOSS		
Actuarial gains and losses and asset limitation on defined benefit pension schemes	**64,776**	-33,222
Income tax on unrecognized income and expenses that will never be reclassified to profit or loss	**-8,853**	7,028
Total unrecognized income and expenses for the period that will never be reclassified to profit or loss, net of income tax	**55,923**	-26,194
ITEMS THAT ARE OR MAY BE RECLASSIFIED SUBSEQUENTLY TO PROFIT OR LOSS		
Currency translation differences on foreign operations	**-50,241**	-2,976
Change in currency translation reserve related to disposal of share in joint venture	**-257**	-
Movement in fair value of cash flow hedges	**-15,457**	-18,988
Income tax on unrecognized income and expenses that are or may be reclassified subsequently to profit or loss	**-4,886**	4,573
Total unrecognized income and expenses for the period which are or may be reclassified to profit or loss	**-70,841**	-17,391
UNRECOGNIZED INCOME AND EXPENSES FOR THE REPORTING PERIOD, AFTER TAXATION	**-14,918**	-43,585
TOTAL RECOGNIZED AND UNRECOGNIZED INCOME AND EXPENSES FOR THE REPORTING PERIOD	**351,556**	208,442
ATTRIBUTABLE TO:		
Shareholders	**352,584**	203,686
Non-controlling interests	**-1,028**	4,756
TOTAL RECOGNIZED AND UNRECOGNIZED INCOME AND EXPENSES FOR THE REPORTING PERIOD	**351,556**	208,442

* Previous year figures are adjusted for changes in employee benefits reporting.

Consolidated balance sheet

(in thousands of EUR)	31 DECEMBER 2013	2012 REVISED *)
NON-CURRENT ASSETS		
Intangible assets	**748,062**	596,013
Property, plant and equipment	**3,034,862**	2,260,968
Investments in associated companies	**11,897**	228,605
Non-current receivables	**49,819**	51,192
Derivatives	**547**	819
Deferred income tax assets	**6,476**	25,712
	3,851,663	3,163,309
CURRENT ASSETS		
Inventories	**103,328**	105,150
Due from customers	**262,758**	239,253
Trade and other receivables	**826,013**	953,036
Derivatives	**12,597**	15,571
Income tax receivable	**8,890**	14,350
Cash and cash equivalents	**386,887**	398,102
Assets disposal group	**280,387**	-
	1,880,860	1,725,462
TOTAL ASSETS	**5,732,523**	4,888,771
GROUP EQUITY		
Issued capital	**96,212**	85,827
Share premium	**538,407**	229,452
Other reserves	**232,915**	202,599
Retained earnings	**1,657,703**	1,380,127
SHAREHOLDERS' EQUITY	**2,525,237**	1,898,005
NON-CONTROLLING INTERESTS	**14,692**	18,147
TOTAL GROUP EQUITY	**2,539,929**	1,916,152
NON-CURRENT LIABILITIES		
Interest-bearing borrowings	**1,168,082**	605,473
Employee benefits	**15,813**	113,084
Deferred income tax liabilities	**55,621**	78,038
Provisions	**28,710**	26,402
Derivatives	**45,879**	18,771
	1,314,105	841,768
CURRENT LIABILITIES		
Due to customers	**313,190**	352,893
Interest-bearing borrowings	**26,366**	382,317
Bank overdrafts	**5,794**	8,120
Income tax payable	**156,083**	138,114
Trade and other payables	**1,229,121**	1,223,254
Provisions	**4,659**	5,906
Derivatives	**24,919**	20,247
Liabilities disposal group	**118,357**	-
	1,878,489	2,130,851
TOTAL LIABILITIES	**3,192,594**	2,972,619
TOTAL GROUP EQUITY AND LIABILITIES	**5,732,523**	4,888,771

* Previous year figures are adjusted for changes in employee benefits reporting.

Boskalis
Dredging & Marine Experts

Consolidated statement of cash flow

(in thousands of EUR)	2013	2012 REVISED*)
CASH FLOWS FROM OPERATING ACTIVITIES		
Net group profit	**366,474**	252,027
Depreciation, amortization and impairment losses	**334,174**	231,310
Cash flow	**700,648**	483,337
Adjustments for:		
Finance income and costs	**55,220**	34,480
Income tax expense	**64,444**	49,502
Results from disposals	**-77,807**	-11,094
Movement non-current receivables	**-18,673**	10,959
Movement provisions and employee benefits	**-27,367**	-14,912
Movement in inventories	**-4,156**	-5,647
Movement trade and other receivables	**28,303**	10,093
Movement trade and other payables	**41,201**	-49,475
Movement due from and due to customers	**-66,653**	-149,833
Share in result of associated companies, including revaluation result	**-20,214**	-252
Cash generated from operating activities	**674,946**	357,158
Dividends received	**884**	2,109
Interest received	**6,409**	8,576
Interest paid	**-49,078**	-38,842
Income taxes paid	**-47,049**	-50,181
Net cash from operating activities	**586,112**	278,820
CASH FLOWS FROM INVESTING ACTIVITIES		
Purchases of property, plant and equipment, excluding capitalized borrowing costs	**-292,675**	-313,893
Proceeds from disposals of property, plant and equipment	**77,982**	39,447
Investment in group company, net of cash acquired	**-398,677**	-
Disposal of joint venture, net of cash disposed	**123,199**	-
Disposal of (a part of) group companies, net of cash disposed and loans issued	**40,575**	-
Acquisition of (a part of) joint venture, net of cash acquired	**-20,009**	-
Repayment of outstanding loan by joint venture	**-**	77,299
Net investments in associated companies prior to bussiness combination	**-65,248**	-225,288
Net investments in other associated companies	**-1,767**	-7,376
Net cash used in investing activities	**-536,620**	-429,811
CASH FLOWS FROM FINANCING ACTIVITIES		
Proceeds from loans	**3,377,382**	696,403
Repayment of loans	**-3,651,256**	-495,413
Transaction costs paid related to raising financing	**-15,974**	-2,226
Proceeds from issue of share capital	**320,000**	-
Acquisition of non-controlling interests	**-4,482**	10
Dividends paid to the Company's shareholders	**-43,237**	-38,493
Dividends paid to non-controlling interests	**-2,427**	-1,122
Net cash used in / from financing activities	**-19,994**	159,159
NET INCREASE IN CASH AND CASH EQUIVALENTS	**29,498**	8,168
Net cash and cash equivalents as at 1 January	**389,982**	382,593
Net increase in cash and cash equivalents	**29,498**	8,168
Currency translation differences	**-8,725**	-779
MOVEMENT IN NET CASH AND CASH EQUIVALENTS	**20,773**	7,389
NET CASH AND CASH EQUIVALENTS AS AT 31 DECEMBER	**410,755**	389,982

* Previous year figures are adjusted for changes in employee benefits reporting.

Consolidated statement of changes in equity

(in thousands of EUR)	ISSUED CAPITAL	SHARE PREMIUM	OTHER RESERVES	RETAINED EARNINGS	TOTAL	NON-CONTROLLING INTEREST	TOTAL GROUP EQUITY
Balance as at 1 January 2013 REVISED*)	**85,827**	**229,452**	**202,599**	**1,380,127**	**1,898,005**	**18,147**	**1,916,152**
TOTAL RECOGNIZED AND UNRECOGNIZED INCOME AND EXPENSES FOR THE PERIOD							
Net group profit for the period				**365,691**	**365,691**	**783**	**366,474**
Unrecognized income and expenses for the period							
Defined benefit plan actuarial gains (losses) and asset limitation, after taxation			**96,983**	**-41,060**	**55,923**	**-**	**55,923**
Foreign currency translation differences for foreign operations, after taxation			**-57,872**	**-**	**-57,872**	**-1,811**	**-59,683**
Effective cash flow hedges, after taxation			**-11,158**	**-**	**-11,158**	**-**	**-11,158**
Revaluation existing participation prior to business combination with Dockwise			**22,716**	**-22,716**	**-**	**-**	**-**
Movement other legal reserve			**-20,353**	**20,353**	**-**	**-**	**-**
Total unrecognized income and expenses for the period			**30,316**	**-43,423**	**-13,107**	**-1,811**	**-14,918**
Total recognized and unrecognized income and expenses for the period			**30,316**	**322,268**	**352,584**	**-1,028**	**351,556**
TRANSACTIONS WITH SHAREHOLDERS, RECOGNIZED DIRECTLY IN EQUITY							
Issue of ordinary shares	**7,758**	**310,127**	**-**	**-**	**317,885**	**-**	**317,885**
Distributions to shareholders							
Cash dividends	**-**	**-**	**-**	**-43,237**	**-43,237**	**-2,427**	**-45,664**
Stock dividends	**2,627**	**-1,172**	**-**	**-1,455**	**-**	**-**	**-**
Movements in interests in subsidiaries							
Non-controlling interest in Dockwise Ltd.	**-**	**-**	**-**	**-**	**-**	**4,482**	**4,482**
Non-controlling interest in Dockwise Ltd.	**-**	**-**	**-**	**-**	**-**	**-4,482**	**-4,482**
Total transactions with shareholders	**10,385**	**308,955**	**-**	**-44,692**	**274,648**	**-2,427**	**272,221**
Balance as at 31 December 2013	**96,212**	**538,407**	**232,915**	**1,657,703**	**2,525,237**	**14,692**	**2,539,929**

* Previous year figures are adjusted for changes in employee benefits reporting.

Boskalis
Dredging & Marine Experts

Information on operational segments and reconciliation to the group results

2013	DREDGING	OFFSHORE ENERGY	INLAND INFRA	TOWAGE & SALVAGE	HOLDING & ELIMINATIES	GROUP
Revenue	**1,268,650**	**1,083,898**	**666,565**	**531,547**	**-11,942**	**3,538,718**
Segment result	**249,494**	**149,535**	**8,304**	**83,403**	**-24,812**	**465,924**
Operating result						**465,924**
Share in result of associated companies	**-526**	**103**	**622**	**1,008**	**-3,709**	**-2,502**
Revaluation share in associated company prior to business combination					**22,716**	**22,716**
Non-allocated finance income and expenses						**-55,220**
Non-allocated taxation						**-64,444**
Net group profit						**366,474**
Investments in associated companies	**807**	**2,470**	**2,960**	**4,218**	**1,442**	**11,897**
Investments in property, plant and equipment	**82,180**	**132,734**	**24,867**	**46,789**	**9,505**	**296,075**
Depreciation on property, plant and equipment	**77,490**	**100,668**	**26,064**	**55,805**	**106**	**260,133**
Amortization on intangible assets	**16**	**29,187**	**360**	**5,570**	**-493**	**34,640**
Impairment losses on property, plant and equipment	**9,000**	**3,090**	**3,924**	**730**	**602**	**17,346**
Impairment losses on intangible assets	**-**	**292**	**-**	**-**	**21,763**	**22,055**
EBITDA	**336,000**	**282,772**	**38,652**	**145,508**	**-2,834**	**800,098**

2012 REVISED*)	DREDGING	OFFSHORE ENERGY	INLAND INFRA	TOWAGE & SALVAGE	HOLDING & ELIMINATIES	GROUP
Revenue	1,289,718	480,545	777,454	533,144	-	3,080,862
Segment result	200,604	60,310	38,100	74,012	-37,269	335,757
Operating result						335,757
Share in result of associated companies	-1,209	-40	440	658	403	252
Non-allocated finance income and expenses						-34,480
Non-allocated taxation						-49,502
Net group profit						252,027
Investments in associated companies	1,357	1,713	2,460	3,615	219,460	228,605
Investments in property, plant and equipment	94,296	114,976	45,885	49,239	9,497	313,893
Depreciation on property, plant and equipment	83,580	31,599	39,498	60,974	2,838	218,490
Amortization on intangible assets	-	1,208	1,152	7,036	-673	8,723
Impairment losses on property, plant and equipment	1,792	2,306	-	-	-	4,098
EBITDA	285,976	95,423	78,750	142,022	-35,104	567,068

* Previous year figures are adjusted for changes in employee benefits reporting.

Accounting principles
Royal Boskalis Westminster N.V. prepares its financial reports in accordance with the International Financial Reporting Standards (IFRS) as adopted within the European Union. These principles are applied for the entire group. For the main principles of financial reporting reference is made to the 2013 financial statements.

Dividend payments to shareholders of Royal Boskalis Westminster N.V.
During 2013 a dividend for the 2012 financial year was distributed of EUR 1.24 per share in the form of ordinary shares, unless the shareholder chose to receive a dividend in cash.

Commitments and contingent liabilities
The total outstanding guarantee commitments, which are mainly for ongoing projects, were EUR 701 million as at 31 December 2013 (31 December 2012: EUR 991 million). The capital commitments increased to EUR 324 million (end-2012: EUR 126 million). The operational lease obligations were EUR 73 million as at 31 December 2013 (31 December 2012: EUR 80 million).

This press release is based on the prepared financial statements of 2013 to be adopted by the General Meeting of Shareholders. The external auditor has issued an unqualified auditor's report on the prepared financial statements of 2013.